

CATEGORIES	Notes	2009 Approved	2009 Actual	2010 Proposed	
REVENUE		Revenue			
Business Meeting Meals	\$12.00 per meal x 40 attendees x 8 meetings (\$480.00 X 8 = \$3840.00) 100 participants \$50/ea, 15 non-members @ \$60/ea, 8 committee members @ \$25/ea, 10 vendors @ \$250/ea, 1 vendor @ \$125/ea, (\$5000.00 + \$900.00 + \$200.00 + \$2500.00 + \$125.00 = \$8725.00)	\$ 3,840.00	\$ 3,795.00	\$ 3,840.00	
Fall Conference		\$ 9,500.00	\$ 8,545.00	\$ 8,725.00	
Social Meeting	Christmas Lunch / Social (35@ \$12ea)	\$ 420.00	\$ 432.00	\$ 420.00	December social set at \$12 per person (same as business meeting meal cost).
Membership Dues	247 total members; 197 NIGP members @ \$30.00 + 50 non-NIGP members @ \$35	\$ 9,975.00	\$ 8,035.42	\$ 7,660.00	
Interest Income		\$ 5.00	\$ 4.38	\$ 2.00	
Sales		\$ 500.00	\$ 185.00	\$ 1,800.00	polos with new logo/mousepads/current inventory
Educational Courses	Spring Class, Fall Class, and Summer Free or Low-Fee classes	\$ 1,500.00	\$ 410.00	\$ 2,000.00	4 courses x 20 participants @ 25.00
Revenue Total		\$ 25,740.00	\$ 21,406.80	\$ 24,447.00	
EXPENSES		Expenses			
Business Meeting Meals	\$12 per meal x 40 attendees x 8 meetings (\$40.00 X 8 = \$3840.00) + \$450.00 (3X \$150.00 meeting room Charge)= \$4,290.00	\$ 6,000.00	\$ 6,149.75	\$ 4,290.00	net amount subsidizing - \$450.00
Fall Conference		\$ 9,300.00	\$ 3,165.87	\$ 8,000.00	
Social Meeting		\$ 1,500.00	\$ 1,431.78	\$ 2,000.00	Proposed location - Lewis Ginter Botanical Garden
Admin Expenses		\$ 150.00	\$ 38.45	\$ 300.00	new member welcome - business cards - stamps--supplies etc.
Awards	Presidents Plaque (\$80.00)/ monthly meeting drawings 3 x 7 x 5.00 (\$105.00)/ 4 low-fee courses @\$25/ea (\$100.00)	\$ 80.00	\$ 78.33	\$ 285.00	
Speaker (Gifts & Stipend)	To include a Professional Speaker	\$ 1,000.00	\$ 821.55	\$ 500.00	
NIGP Dues	287 Total Members; 197 x \$4.00 (NIGP) + 50 x \$8 (Non-NIGP)	\$ 2,000.00	\$ 2,000.00	\$ 1,188.00	Calculation based on NIGP assessment for 2009 and submitting membership database electronically.
NIGP Conference Pres. & Vice-Pres.	NIGP- San Antonio, TX August 12-17, 2010 Early Registration \$1,360.00 (\$680 +680); PreForum Seminar \$50 x 2 = \$100 Airfare = \$700 (\$350 x 2) Parking at RIC \$12 per day for 7 days X 2 (\$168); Hotel Accomodations for 6 nights x 2 x \$186.00 = \$2230.00* Meals 2 x \$368.50 = \$737.00 (Each: 6 breakfast-55, 3 lunch-80, 3 dinner-102, 53.25x2 travel day, 25 incid) (Approximate Total = \$5300.00) (air fare, lodging estimated)	\$ 4,328.00	\$ 3,902.33	\$ 5,300.00	Estimate based on Conference registration fee, PreForum Seminar fee, lodging, tax, meals, parking, and airfare.
PO Box		\$ 75.00	\$ 54.00	\$ 54.00	
Sales		\$ 250.00	\$ -	\$ 1,400.00	24.00 polo, 6.00 mouse pad
WEB Page	Domain Name, Ongoing Design, Setup & Training	\$ 320.00	\$ 320.00	\$ 520.00	\$200 increase to pay for web maintenance/updates
Professional Development /Educational Courses		\$ 200.00	\$ 91.01	\$ 400.00	\$100.00 per course x 4
Miscellaneous	Includes supplies, printing, cards.etc	\$ 337.00	\$ 25.00	\$ 10.00	
Scholarship Fund		\$ 200.00	\$ -	\$ 200.00	Need to establish committee, develop criteria, fund more in future years
Total Expenses		\$ 25,740.00	\$ 18,078.07	\$ 24,447.00	
	Revenues less Expenses:			\$ -	

